



**NORTH AMERICAN
FIRE HOSE**

AT A GLANCE

INTRODUCTION

NORTH AMERICAN FIRE HOSE (NAFH) is the industry's most experienced manufacturer of innovative fire hose products. We're proud to be an American manufacturer of custom municipal, forestry, and industrial hoses. Our top priority is the safety of firefighters and others who depend upon the performance of these premium lines of fire and industrial hose. We never forget who we protect. Our mission is to provide the highest quality products at competitive prices along with the most responsive level of customer service possible.

We use only the highest quality raw materials available to manufacture our hose products. Our equipment and processes are designed to produce premium, high quality, fire fighting and industrial products. Our facility is one of the most modern fire hose manufacturing plants in the world. Our equipment is state of the art and includes the latest weaving and extrusion technology. For all of these reasons, we know you'll agree.

The difference is... *your* margin of safety.

 **FAMILY OWNED
AMERICAN MADE**



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OUR HISTORY

The fire hose business truly is in Michael Aubuchon's blood.

NAFH was established in 1991 in Santa Maria, CA by Joseph Aubuchon and his son, Michael. Prior to establishing the company, both Joe and Mike were responsible for manufacturing, quality control and product development with another fire hose manufacturer. Together, they accumulated a total of over 100 years in the fire hose manufacturing industry. In 2009, Mike acquired the family business and currently operates the company.

Today, NAFH employs 91 employees and is housed in a 40,000 sq.ft. state of the art manufacturing facility. There are plans for expansion to add looms, yarn and preparation equipment in the new 20,000 sq. ft. addition located next to the headquarters in Santa Maria, CA. This expansion is just the latest step in a career that Mike Aubuchon first shared with his father. He has come a long way since the first time ever seeing a fire hose at age five.

After all these years in business, Aubuchon remains optimistic about his company's prospects in an industry that is remaining extremely competitive. NAFH has been on a steady climb to the top, becoming a well-respected industry leader in the manufacturing of quality fire hose.



MIKE AUBUCHON
PRESIDENT & CEO

**Established
in 1991**

**Santa Maria, CA
Corporate Headquarters**

**91 Employees
Management & Plant**

WHAT OUR END-USERS ARE SAYING

“After evaluating several manufacturer’s products and customer service, we are now purchasing 100% of our hose from North American Fire Hose.”

“I took the Hose Program over in 2008. At this time, we were taking low bid on all purchases. I quickly learned the short comings of purchasing low bid products. I also found there was no training available through fire service for fire hose purchasing and repair. I began networking with other departments and found out about North American Fire Hose. I was told by several departments about the quality of their product and their customer service. I went ahead and ordered some hose from them. North American Fire Hose offered us training on the types of products used in the construction of the fire hose and how well these materials perform. We also received training on hose repair. The information was invaluable for writing specification for hose bids and weeding out products that did not meet our specifications.” — **Captain, Joe Heyer, Cedar Rapids Fire Department**

“I have enjoyed the direct line of communication between PAFD and NAFH. When I took over for my departments hose program we were already using NAFH exclusively. We have been able to keep that relationship intact because NAFH has worked with us to develop new products that work for us. I have been able to communicate and demonstrate to NAFH the issues we face with hose on the fire ground and NAFH has responded by working with me to find solutions that we need. Mike Peterson in particular is in touch on a regular basis and is open and honest in his communications about current and future products. I appreciate the hard work he has put into our department in creating a great working relationship.” — **Jesse Whootan, Palo Alto Fire Department**

“I have been able to communicate to NAFH the issues we face with hose on the fire ground and NAFH has responded by working with me to find solutions.”

40,000 sq. ft.
Manufacturing Plant

Over 250+ years
Combined Experience

100%
American Made



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OUR SALES TEAM

Our experienced Regional Sales Managers can answer any questions you might have about our fire hose products. Our experienced Customer Service Department, located in Santa Maria, CA, is also always available to assist you regarding quotes, billing, hose specifications and production status of your order.



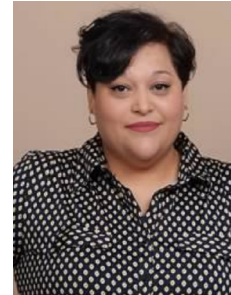
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Regional Sales Manager
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**Knowledgeable
Support Staff**

**Serving All 50
United States**

**The difference is
Your Margin of Safety**

SALES TERRITORIES

Steve Fisher

Regional Sales Manager / West

California, Oregon, Washington, Nevada, Idaho, Montana, Wyoming, Utah, Colorado, Arizona, New Mexico, Hawaii and Western Canada

Kurt Beiter

Regional Sales Manager / Central

Texas, Louisiana, Mississippi, Tennessee, Alabama, Arkansas, Oklahoma, Kansas, Missouri, Illinois, Iowa, Nebraska, South Dakota, North Dakota, Minnesota, Kentucky, Indiana, Michigan and Wisconsin

Patty Cardona

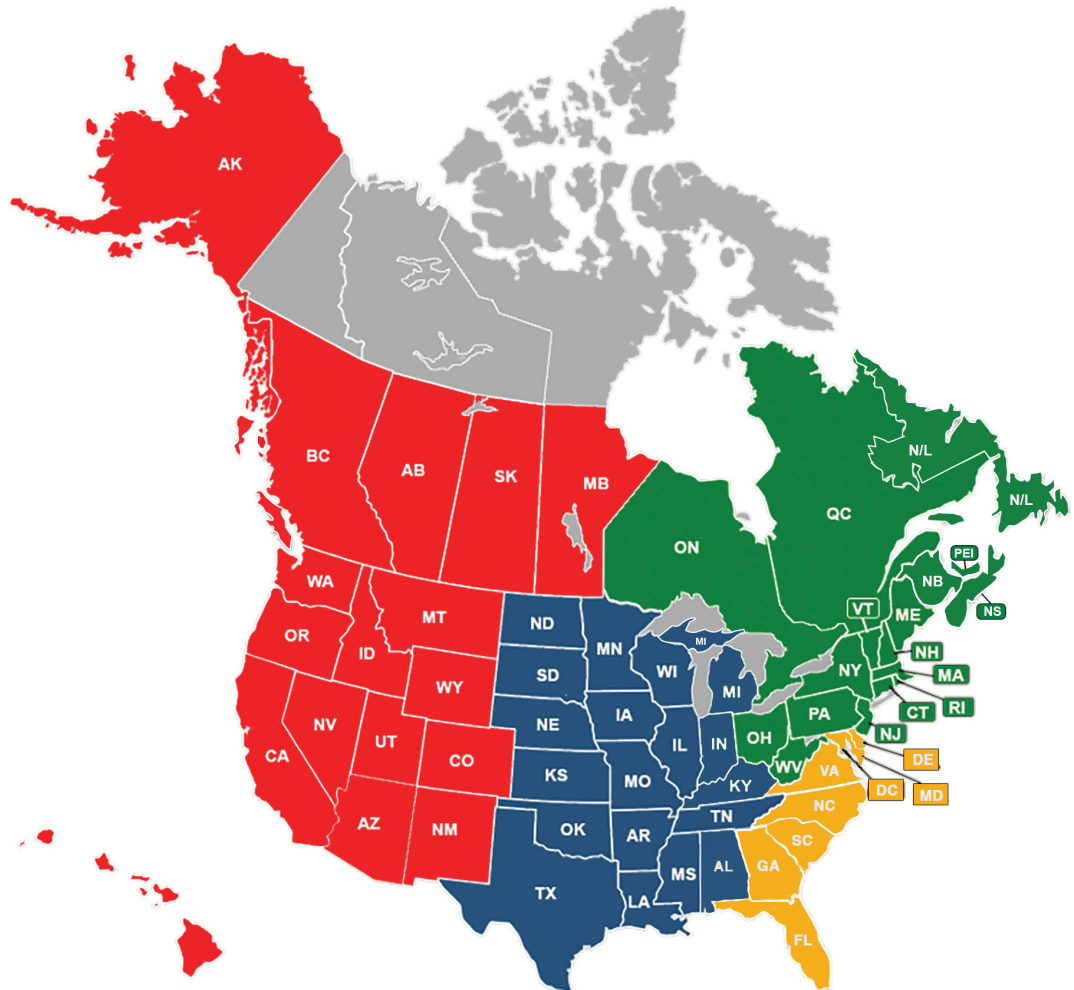
Regional Sales Manager / East

Maine, New Hampshire, Massachusetts, Rhode Island, New York, Pennsylvania, New Jersey, West Virginia, Ohio and Eastern Canada

Will Patterson

Regional Sales Manager / Southeast

Georgia, Florida, South Carolina, North Carolina, Virginia, Maryland and Washington DC





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MUNICIPAL

Premium Hose



Dura-Built 800™
EPDM Rubber Lining
Nylon 6-6 Double Jacket



D-BAK 800™
EPDM Rubber Lining
Nylon 6-6 Double Jacket



Dura-Flow 800™
Polyurethane (TPU) Lining
Nylon 6-6 Double Jacket



True Diameter™
EPDM Rubber Lining
Double Jacket

Poly-Tuff/Flow Series



Poly-Tuff 800™
EPDM Rubber Lining
Polyester Double Jacket



Poly-Tuff 800 Lite™
EPDM Rubber Lining
Polyester Double Jacket



Poly-Flow 800T™
Polyurethane (TPU) Lining
Polyester Double Jacket



Poly-Flow 800 Lite™
Polyurethane (TPU) Lining
Polyester Double Jacket

Large Diameter Hose



Tri-Flow 600 LDH™
Polyurethane (TPU) Lining
Nylon 6-6 Double Jacket



Dura-Built 600 LDH™
EPDM Rubber Lining
Nylon 6-6 Double Jacket



Poly-Tuff 600 LDH™
EPDM Rubber Lining
Polyester Double Jacket



Poly-Flow 600 LDH™
Polyurethane (TPU) Lining
Polyester Double Jacket

Booster Hose



Lightweight Booster 600™
EPDM Rubber Lining
Polyester Single Jacket

FORESTRY

Outback Series



Outback 600™
Polyurethane (TPU) Lining
Polyester Single Jacket



Outback 600 HD™
EPDM Rubber Lining
Polyester Single Jacket

NAFH 187 Series



NAFH-187 Type I™
Polyurethane (TPU) Lining
Filament Polyester Single Jacket



NAFH-187 Type II™
Polyurethane (TPU) Lining
Polyester Single Jacket



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WE'VE GOT THAT HOSE!

SNAP-TITE FIREQUIP	KEY HOSE	BULLDOG	North American Fire Hose	MERCEDES	NIEDNER	ATI
*CONQUEST FQ:COMBAT	*COMBAT READY	*HI-COMBAT	*D-BAK 800™ Dura-Built Anti-Kink			*ARMTEX HP
N-DURA FQ:DJ800 NYLON	MAGNUM	FIREPOWER	Dura-Built 800™			
DURA-PAK FQ:ATK LITE NYLON	MAGLITE		Dura-Flow 800™	AQUAPOWER		
TRIPLE DUTY FQ:ATK LITE NYLON LDH			Tri-Flow 600 LDH™			
			Dura-Built 600 LDH™			
PONN SUPREME FQ:VICTORY SUPREME	BIG 10	ULTIMA	Poly-Tuff 800™			JAFLINE HD
8D FQ:DJ800	ECO 10		Poly-Tuff 800 Lite™		RXL-800 ULTRA FORCE	ARMTEX ATTACK
8T FQ:ATK LITE POLY	KEY LITE		Poly-Flow 800™	KRAKENEXO AQUAFLOW	ULTRA 2000	JAFLINE
			Poly-Flow 800 Lite™	MTFS/MTSS CARRY-LITE	XL-800	ARMTEX ATTACK LITE

*CONQUEST, COMBAT READY, HI-COMBAT, D-BAK 800 and ARMTEX HP are all premium hose lines constructed with different materials, unlike the other hose listed here that do compare similarly.



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SNAP-TITE FIREQUIP	KEY HOSE	BULLDOG	North American Fire Hose	MERCEDES	NIEDNER	ATI
			Poly-Flow 600 LDH™	MEGAFLO	SUPPLYLINE TIDALWAVE	
	BIG 10 (4" ONLY)		Poly-Tuff 600 LDH™			
ATX/TPX		HI-POWER				JAFX4
		REDSKIN BLUESKIN				ARMTEX ONE
	DURA-FLOW	RED/YELLOW CHIEF				JAFRIB
HFX FQ:HYDRO FLOW	PRO-FLOW	HI-VOL				JAFRIB
TRUE-A-TAK	TRU-ID		True Diameter 800™	EXOMETRO		
FIRE ENGINE BOOSTER						
REEL LITE FQ:FIRE ENGINE	REEL LITE		Lightweight Booster Hose 600™	BOOSTLITE	REELTEX	ARMORED REEL



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